



Mortgage Enforcement in British Columbia

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1 WHAT IS A MORTGAGE?

A mortgage is “a conveyance of property as a security for the payment of a debt or the discharge of some other obligation for which it is given, the security being redeemable on the payment or discharge of such debt or obligation.”¹ A mortgage then is comprised of two parts:

- a) a promise to satisfy an obligation (usually; pay a debt) (a “Covenant”); and
- b) a conveyance of property² as security for the Covenant (a “Charge”).

2 WHAT DOES A MORTGAGE CHARGE?

Although “mortgages” most commonly refers to mortgages of real property (land), the Charge in a mortgage can be over any type of property; real property, personal property (chattels) or choses in action (incorporeal property).

One of the principal limitations of mortgages is that they are limited as to the scope of the security they offer a lender. Mortgages of real property are exactly that; the Charge gives the lender as security for the Covenant an interest in the real property charged and buildings and fixtures (which at law are treated as part of the real property), and nothing more.

Relatively few mortgages of real property are of bare land; most involve real property in conjunction with buildings, fixtures, personal property and (occasionally) choses in action. Mortgages of residential real property almost always involve real property in conjunction with buildings and personal property (e.g. appliances, lighting “fixtures”, window coverings, air conditioners, vacuum systems etc.) and not infrequently choses in action (e.g. rents). Mortgages of commercial real property almost always involve real property in conjunction with buildings, personal property (e.g. the personal property described above plus inventory, equipment, machinery, supplies etc.) and often choses in action (e.g. liquor and other government licenses, protected business names, contracts with suppliers and builders etc.)

Some lenders attempt to increase the scope of their security by taking assignments of rents (perhaps more properly; mortgages of a chose in action) and/or chattel mortgages (mortgages of personal property) as collateral security for loans secured primarily by mortgages of real property. Assignments of rents are commonplace and generally present no special enforcement problems. Collateral chattel mortgages, however, present their own complex set of security and enforcement considerations, which are

¹ 21 Halsbury, Laws of England, 1st ed. (1912), p.70

² Or, arguably, now only a charge on property as a result of section 25 of the Land Title Amendment Act, S.B.C. 1989, ch. 69

beyond the scope of this paper.³ In addition, loans secured by mortgages of real property and collateral chattel mortgages do not secure choses in action or any property apart from real and personal property.

3 WHAT RIGHTS DOES A MORTGAGE LENDER HAVE?

From a lender's perspective, both mortgages and debentures are essentially security for money lent. Lenders have rights against the parties to the Covenant (rights "against the person" or "in personam") and they have rights against the property the subject of the Charge (rights "against the property" or "in rem").

A IN PERSONAM

There is one legal remedy for lenders enforcing rights in personam. Rights in personam are enforced through the Court by judgment. Covenants are then merged in judgments and lenders have the (often unsatisfactory) methods of enforcing (or "executing on") judgments available to any other successful litigant. Property of the parties to the Covenant (then "judgment debtors") may be sold, by the bailiff or otherwise (if any such property can be found). And Orders of the Court may be obtained requiring judgment debtors to make payments in satisfaction of the judgments (although such Orders are commonly ignored by judgment debtors).

B IN REM

There are two remedies for lenders enforcing rights in rem; sale and foreclosure.

Sale

By far the most common and perhaps effective method of enforcing rights in rem is by sale through the Court. Ownership of real property is fairly certain due to the land title system in British Columbia. Real property cannot be moved out of the jurisdiction or otherwise hidden. And there is always a reasonably active market for real property.

Mortgages often still provide that lenders with a mortgage in default can sell the real property the subject of the Charge without the assistance of the Court. That is the single most common and powerful remedy available to lenders in some jurisdictions, including Ontario. But it is very doubtful if the land title offices in British Columbia would participate in such sales, thereby making them of little or no value. And the British Columbia Court of Appeal has made it clear that lenders attempting to sell real property privately under the terms of their mortgages will be faced with the same delays as lenders doing so in the normal way through the Court.⁴ As a practical matter, all lenders sell their mortgaged real property under the Rules of Court and in foreclosure

³ Foreclosures, Debentures and Bankruptcy for Legal Assistants, Continuing Legal Education, June, 1985. The problems related to "seize or sue" have been changed, but not eliminated, by the Personal Property Security Act, S.B.C. 1989, ch. 36

⁴ South West Marine Estates Ltd. v. Bank of B.C. (1985), 65 B.C.L.R. 328 (B.C.C.A.)

proceedings (“Foreclosures”). Doing so generally protects lenders (absent bad faith) from actions against them in wrongful sale (which are fairly common in Ontario and other jurisdictions that allow private or “extra-judicial” sales) and the process is common and well understood by realtors, the land title offices and others.

Foreclosure

This is the “original” method of enforcing mortgages. Lenders can obtain in Foreclosure through the Court an Order (an “Order Absolute”) which has the effect of “foreclosing” or “extinguishing” all rights of the borrower and all parties with interests in the real property the subject of a Charge ranking subsequent to the lender; subsequent chargeholders. An Order Absolute makes the lender the legal and beneficial owner of the real property and vests title to the real property in the lender free of all charges except those of parties with interests in the real property ranking prior to the lender (for example, property taxes, condominium fees etc.) The lender can register an Order Absolute at the land title office, which will draw a new title to reflect the foregoing. An Order Absolute requires all parties in possession of the real property to deliver up possession to the lender, failing which they can be evicted by the bailiff. Orders Absolute are treated as conveyances for the purposes of the Property Purchase Tax Act⁵ and, like any transfer of real property in British Columbia, subject the purchaser (in this case, the lender) to tax (calculated at 1% on the first \$200,000 of the fair market value of the real property and 2% of the balance). Orders Absolute also have the effect under Section 28 of the Property Law Act⁶ of making all judgments or covenants unenforceable. Orders Absolute are relatively rare as a result of the requirement to pay property purchase tax and their making judgments unenforceable.

4 HOW ARE A MORTGAGE LENDER’S RIGHTS ENFORCED?

A Foreclosure is the summary proceeding by which a lender enforces a mortgage in British Columbia. It is enforcement of the Covenant (by judgment and execution) and enforcement of the Charge (by sale or foreclosure). Very simply stated, Foreclosures of mortgages usually proceed as follows (see Schedule “A” to this paper):

Default

A borrower defaults under the terms of a mortgage. Default commonly consists of default in payments but can also consist of maturity of a mortgage or default in payment of taxes, strata fees or compliance with other terms in a mortgage.

Demand

Demand is made on all parties liable on the Covenant. The demand accelerates the mortgage balance if necessary (acceleration is not necessary if the mortgage has

⁵ R.S.B.C. 1987, ch. 15

⁶ R.S.B.C. 1979, ch. 340

matured), provides a reasonable deadline for payment of the mortgage balance⁷ and indicates a Foreclosure may be commenced after the demand period expires.

Prepayment Penalty

Once the mortgage is accelerated, the lender waives any right it has to a prepayment penalty or bonus.⁸

Commencement

After the demand period expires, a search of the real property is conducted at the appropriate land title office (there are six) and the following three documents necessary to commence a Foreclosure are drafted;

- a) a petition;
- b) one or more affidavits supporting the facts in the petition;
- c) a certificate of pending litigation (a “CPL”);

The petition and the CPL are finalized and executed. The affidavits are finalized and sworn. The petition, affidavits and CPL are all filed at the appropriate Court Registry and the CPL is immediately thereafter filed at the appropriate land title office.

Parties

The petition names as parties to the Foreclosure all of the covenantors and all subsequent chargeholders (for example, second mortgage holders, judgment creditors and builders’ lien claimants).

Service

After the CPL is filed at the land title office, a search is conducted of the real property to ensure that all subsequent chargeholders are named in the Foreclosure. On receipt and review of that search, all parties to the Foreclosure are served. Companies can be served by registered mail and individuals must be served personally. Parties served within British Columbia have seven days to file an appearance (a document whereby the party admits service, attorns to the jurisdiction of the Court and provides an address for delivery of further documents). Parties served elsewhere in Canada have twenty-one days; parties served in the continental United States have twenty-eight days and parties served elsewhere have forty-two days.

⁷ see *Lister v. Dunlop et. al.*, [1982] 1 S.C.R. 726 and section 244 of the Canada Bankruptcy and Insolvency Act, R.S.C. 1985, c. B-3 (establishing the now almost universal 10 day demand period)

⁸ section 8 of the Canada Interest Act, R.S.C. 1935, c.I-15

Substitutional Service

Occasionally parties are impossible to locate or intentionally evade service. In that event an affidavit is obtained from a process server setting forth the attempts to locate and/or serve the party and explaining that it is impractical to effect service. An ex parte application is made to a Registrar by filing an affidavit in support of an Order allowing the lender to effect service on that party substitutionally. Methods of substitutional service include service on a related party such as a spouse, service on an adult person at the party's residence or place of work, service by posting a notice at the party's residence and service by publication of a notice in a local newspaper.

Hearing Of Petition

Once all parties to a Foreclosure have been served and once the time for filing an appearance by the last party served has elapsed (from seven to forty-two days, depending on the jurisdictions in which the parties are served) a search is conducted in the Court Registry for appearances and a notice of hearing of petition is filed, naming a Court date at least three business days after its filing. Copies of the notice of hearing of petition are delivered to all parties who have filed an appearance at the addresses specified in their appearances (which must be a British Columbia solicitor's office or an address less than ten kilometres from the Court Registry) and mailed to all other parties at the addresses at which they were served.

Relief against Acceleration

If the default is in payments, a borrower can apply to the Court under section 21.1 of the Law and Equity Act⁹ for relief against acceleration. Normally, the Court will allow the borrower to reinstate his mortgage by paying all missed payments, interest and the lender's legal expenses. Applications for such Orders are rare because lenders generally allow reinstatement without the necessity of a Court Order.

Defence

A borrower can swear and file an affidavit setting forth facts giving rise to a defence and then apply to the Court for an Order transferring the Foreclosure to the trial list. Such Orders are relatively rare as there is seldom a bona fide triable issue in a Foreclosure. If there is and if an Order is made transferring the Foreclosure to the trial list, the lender is faced with the significant expense and delay of a trial faced by all litigants.

Order Nisi

Barring a successful application for relief against acceleration or a successful affidavit in defence, the lender applies to the Court for Order Nisi. There are four components to an Order Nisi;

⁹ R.S.B.C. 1979, ch. 224

- a) a declaration that the mortgage is in default and an Order setting the redemption period (the time during which, prima facie, the mortgage may be paid out or “redeemed”);
- b) a summary accounting of the amount owing under the mortgage as of the date of Order Nisi;
- c) judgment against the covenantors in the amount of the mortgage debt as of the date of Order Nisi;
- d) an Order for costs.

Redemption period

Except in unusual circumstances the redemption period is set at six months. The redemption period can be shortened (to even one day in exceptional circumstances)¹⁰ if the lender can show some or all of the following:

- a) the net sale proceeds of the real property after payment of taxes, commission etc. would be less than the mortgage debt, based on current appraisal evidence;
- b) abandonment or significant waste of the real property.

Summary Accounting

The summary accounting is established from the mortgage accounts in the petition, which are sworn to by a representative of the lender in an affidavit. The provision in the Order Nisi for a summary accounting also allows the lender to re-apply for a further summary accounting in the event further monies are properly spent under the mortgage by the lender during the redemption period (for example, for payment of property taxes, insurance etc.)¹¹

Order for Conduct of Sale during the redemption period

Any subsequent chargeholder is in jeopardy of having its interest in the real property foreclosed by Order Absolute after the expiration of the redemption period. Accordingly, any subsequent chargeholder is entitled to apply for an Order for Conduct of Sale during the redemption period, to protect itself from being foreclosed. An Order for Conduct of Sale allows a subsequent chargeholder to list the real property for sale with the realtor of its choice, to show the real property to realtors, appraisers and prospective purchasers at reasonable times, and to post signs indicating the real property is for sale. The subsequent chargeholder obtaining an Order for Conduct of Sale generally obtains

¹⁰ For an analysis of the principles governing shortening redemption periods, see CIBC Mortgage Corporation v. Burnham (1986) 2 B.C.L.R. (2d) 130 (B.C.S.C.)

¹¹ The extent of the further summary accounting is not simple. See, for example, Eaton Bay Trust Company v. Innerspace Developments Ltd. et. al. (1987), 10 B.C.L.R. 29 (B.C.S.C.) or CIBC v. Duguay, unreported, Vancouver Registry number H890500

an appraisal and lists the real property for sale (at least initially) at a price slightly above the appraised value.

Extensions of the redemption period

Covenantors and subsequent chargeholders can apply for one or more Orders extending the redemption period. To obtain such an Order the applicant must satisfy the Court (by current appraisal evidence) that¹²:

- a) there is sufficient equity in the real property to protect the lender during the extended redemption period; and
- b) there is some reasonable prospect of the mortgage being paid out during the extended redemption period (usually by sale or refinancing of the real property).

Extensions of redemption periods are generally for three months.

Lender's remedies after the redemption period

After the expiration of the redemption period (and any extensions), a lender has two choices:

- a) it can apply for Order Absolute; or
- b) it can apply for an Order for Conduct of Sale; such an Order will vacate any earlier Order for Conduct of Sale to a subsequent chargeholder.

Approval of Sale

Any party with an Order for Conduct of Sale (either a subsequent chargeholder during a redemption period or a foreclosing lender after the expiration of a redemption period or (rarely) for that matter the covenantors or any other party to the Foreclosure) can accept an offer to purchase the real property, subject only to Court approval. Thereafter, the party accepting the offer can apply to the Court for an Order approving its sale. This is often opposed. The covenantors and/or subsequent chargeholders often argue that the proposed sale price is less than fair market value.

Completion of Sale

The party obtaining the Order approving a sale has the responsibility of completing the sale¹³ and the net sale proceeds are directed by the Order to be paid as follows:

- a) taxes, utilities, strata fees

¹² Canada Permanent Mortgage Corporation v. Dan-Al Construction Co. Ltd., B.C.C.A., Vancouver Registry CA820313

¹³ And such parties should be aware of the risks inherent in doing so; for most if not all purposes they are treated as the vendor. See Wiebe v. Rooke (1985) 67 B.C.L.R. 257 (B.C.C.C.)

- b) real estate commission
- c) lender's mortgage
- d) all subsequent chargeholders, in order of registration¹⁴
- e) any balance (rarely) to the borrower.

5 DELAY IN SALE

Lenders attempting to enforce their rights in rem in mortgages by sale through Foreclosures are often faced with six month redemption periods and three or even six month extensions of those redemption periods. Generally, lenders cannot obtain Orders for Conduct of Sale during the redemption periods established in their Foreclosures.¹⁵ This is so even for commercial real property and is often frustrating for lenders; they are faced in British Columbia with extraordinary delays in enforcement by sale with the resulting interest accrual and market risk.

6 UNRECOVERABLE LOSS

Since the decision of Canlan Investment Corporation et al v. Gibbons¹⁶, the Court generally requires lenders to apply for judgment against all of the covenantors at the date of Order Nisi. The effect of merging the covenants to judgment at Order Nisi is to reduce the interest payable in personam by the covenantors thereafter to government prescribed post-judgment interest rates pursuant to section 7 of the Court Order Interest Act.¹⁷ Accordingly, from the date of Order Nisi on, the mortgage debt will increase at a different rate (the mortgage interest rate) than the judgment.¹⁸ Even if judgment is obtained at a later date, the common practise of the Court is to award interest from the date of Order Nisi on at post-judgment interest rates.¹⁹

If the real property sells for a sufficiently high price, the lender will have its principal and mortgage interest completely repaid. If the real property does not sell for a sufficiently high price, the lender will apply all of the net sale proceeds to the judgment and retain its right to pursue the covenantors for any balance owing under the judgment plus legal

¹⁴ Roadburg v. Cedarhurst et al., sub nom Roadburg v. R. in Right of British Columbia et. al. (1981), 21 B.C.L.R. 114, (B.C.C.A.)

¹⁵ Pope v. Roberts (1979) 10 B.C.L.R. 50 (B.C.C.A.)

¹⁶ (1983), 42 B.C.L.R. 199 (B.C.S.C.)

¹⁷ R.S.B.C. 1979, ch. 76

¹⁸ There has been some confusion in the authorities as to this proposition. That presumably ended in the decision of the Court of Appeal in Courtenay Savings Credit Union v. Harle and Harle (1987), 13 B.C.L.R. (2d) 357 (B.C.C.A.). See also Norfolk Trust v. Wolcoski (1982), 38, B.C.L.R. 130 (B.C.C.A.), Canada Permanent Trust Company v. Nykodym (1983) 50 B.C.L.R. 18 (S.C.) and Bank of Montréal v. Spence (1984), 58 B.C.L.R. 343 (S.C.). Bank of British Columbia v. Ballance and Bates, [1983] 2 W.W.R. 566 (B.C.S.C.) (contra) now appears to be bad law.

¹⁹ Crown Trust Company v. M.J. Hall & Associates Ltd. (1984), 50 B.C.L.R. 11 (B.C.S.C.)

costs. Because of the interest differential between mortgage debts and judgments described above, situations arise in which the net sale proceeds are sufficient to pay off judgments (leaving the lender with no remedy) but insufficient to pay off the mortgage debt (leaving the lender with an unrecoverable loss).

7 LOCAL VENUE

Since amendments to the Law and Equity Act²⁰ in 1986, mortgages must be foreclosed, simply stated, in the Supreme Court registry nearest the mortgaged real property. Section 18.3(2) provides that “Unless the Court otherwise orders, every foreclosure proceeding on a mortgage shall be commenced, where the real property...is...in a municipality (with a Supreme Court registry) at that registry, or where the real property...is not...situated in a municipality...or...in a municipality...(without a Supreme Court registry) at any registry...in the judicial district in which the real property is situated...” There are approximately forty municipalities in British Columbia with Supreme Court registries and some of them have Court hearings as infrequently as once every one or two months. Mortgages of property in the Lower Mainland may be enforced in the Vancouver or New Westminster registries (which have Court hearings every day). Apart from that area, any enforcement of mortgages may entail travel, expense and delay.

²⁰ infra

SCHEDULE "A" - FORECLOSURE PROCEEDING

